

SUS Board Meeting

Minutes of October 10, 2019 Final Approved

Attending: Leisa Bell, Ronnie Ross, Cherie Flavin, Peter Luciano, Teresa Nilla, Ida Lowe, Chip Munk, Aija Klebers, Janet Steinberg

I. Meeting called to order at: 7:08 pm

II. **Action Item Review**

Member retention strategies. Leisa asked for a volunteer to organize and prepare an action plan for review and action by the board. Cherie volunteered. She will prepare for the November board meeting.

Teresa stated the MOP booklet was emailed to all members who needed to get it over the past month.

The Board approved Minutes will be sent to Ida electronically for publishing on the website for members only. Leisa will ask Karen to send previously approved minutes for 2019 and Cherie will send the minutes for the September 2019 meeting.

Ronnie moved, Janet seconded, approval of September 12 Meeting Minutes as written.

III. **Treasurer Report**

Chip reported and explained 2019 budget variances in membership numbers, income and expenses. Aija explained overages in Special Events budget.

Ronnie moved, Aija seconded, acceptance of treasurer's report. Report attached.

IV. **Communications**

IONOS - the email service that the board has used for over a year with the singlesundersail.com domain name (IONIS) has continued to be hacked for several board members' club email addresses. SUS gmail club email addresses can be used alternately and new ones created for newsletter, public relations and others as needed. **ACTION: Leisa will set up new addresses. Ida will edit the email addresses for contacting board members with any new addresses added to the Masthead contact information page.** IONOS will be cancelled **by December 31.** There is no penalty for cancelling the service.

V. **Directors Reports**

VP Cherie reported that the Nominating committee met on September 19 prior to the general meeting to discuss possible candidates. Volunteer list was reviewed and

contact assignments were made. Cherie mentioned a couple of people who had expressed an interest in being considered and those she was in touch with about the President position. The committee will meet again on October 17th to review results of contacts and to begin to build a slate.

Commodore Peter Luciano gave a Skippers meeting report from Sept 26th.

Peter referenced a decision made and recorded in the May 2019 minutes that any SUS skippers who participated in the designated number of Skipper meetings AND the designated number of “sailing activities” for 2019 would receive a \$100 gift certificate as a skipper recognition award. Peter recommended that the gift occur in 2020, not in 2019. **MOTION:** Chip moved, Peter seconded to include a budget of \$850 for Skipper incentives in the 2020 budget. **PASSED 9-0**

Peter and the Skippers made a recommendation that ALL new Skippers who join SUS be given a free membership their 1st year. **MOTION:** Peter moved that all “Skippers” who meet the requirements for the Skipper designation as determined by the Commodore and other Skippers will have a free membership their first year in SUS. Ida Seconded. **PASSED 9-0**

Peter brought up the possibility of opening up membership in SUS to “any person who loves the water”. This would include married people. He would like to get SUS members’ opinion of this change. He will draft a letter to send to the membership.

Programs Chip reports upcoming speakers for Oct. and Nov. Keith Knowlton & Brec Morgan

Vice Commodore Janet reported that 3 boats participated in the Mt Sinai sail. Janet said she plans next year to focus on working with new members to get them out sailing on their 1st sail asap. This includes twilight and day sails. Hoping to have more twilight and day sails on the schedule next year. Janet suggested that new members attend the MOC early in their membership when they join. It may be necessary to change the Bylaw that requires the MOC attendance before the end of the 2nd year to attendance within the 1st year of membership. **ACTION: DRAFT new BYLAW change to change requirement for MOC from two years to one year for subsequent board meeting action.** TO BE ASSIGNED.

Membership Teresa reported **there was one new membership in the last month.**
The person is not a boater.

Newsletter Ida reminded board members of deadline for November MH materials

Public Relations Ronnie – no report.

Special Events

Change of Season Party now has 37 people signed up. Hoping for many more. Ronnie will be purchasing and preparing food to keep costs lower.

Holiday Party There was further discussion of pricing for Holiday Party at Giovanni's on Dec 15. While Aija doesn't have a final contract yet, the estimate from the original contract that Joanna started make the costs higher than was originally estimated. **MOTION:** Aija moved the costs for the holiday party be revised to \$60 for members and \$70 for guests. Seconded. **PASSED: 9-0**

Unfinished Business

State filings – Cherie has sent a revised application for the Singles Under Sail service mark to the Secretary of State – CT. Should be approved soon.

Job Description Updates – there were no updates to discuss.

Member Application update – Leisa is working on a revised application with reference to people verifying their physical ability to sail.

VI. **New Business**

2020 Budget...Chip presented a 3 year actual and 2020 proposed budget for discussion. There was much discussion. Further figures are needed in some areas. These should be sent to Chip prior to the next Board meeting on Nov 14th. There was a discussion about the possibility of increasing our liability insurance to \$2 million because of requirements of some potential venues we may use. No resolution.

VII. **Comments & Questions from members in attendance.** No members in attendance.

VIII. **Good & Welfare.** Nothing to report.

IX. **Adjourned: 9:55pm**

Recorded and Submitted by Cherie Flavin acting in Karen Ferris' absence.