

Attending: Alison, Ida, Janet, Marie, Ronnie, Peter, Kathy, Bob

Called to order 7:02 pm by Alison

I Presidents Comments

II Minutes:

Are July minutes approved? All in favor, approved

III Treasurers Report

Alison said the bank account is at \$29,000 which is too much. We need to spend down for tax reasons. Need to be careful as a non-profit. Might want to have a happy hour.

Flourie Monroe CPA, is taking a look at our books, chart of accounts, to see if she can simplify so we can hand off to a bookkeeper. Our account with Bank America does not connect with Quick Books. She suggested we switch to Chase. Board members could use credit cards for purchases.

Bob suggested using a different software program because Quick Books is too difficult to use.

Flourie said Quick Books helps us if we got audited, and said we should keep it.

Peter asked that there be limits on the amount of credit allowed.

Vote to approve Alison to investigate board members individual SUS credit cards. All in favor, approved.

Klondike cost \$900 and was very successful. The only problem was the music was not audible. Ronnie commented that we don't want to do it every year.

Bob asked if we were charged yet for the Program Meeting. Alison asked to be sent an email if anything is charged on the Debit card.

IV Commodores Report

Discussion of definition of a Skipper. Some of the current members who do not meet the definition would lose designation as a skipper. Those listed as skippers in the members list who do not meet the definition will be "First Mate". They will be formally notified of the change of status. Currently we have 18 members listed as Skippers. Alison wants to add those members who are "demoted" do not get the free year as a skipper if they buy a boat.

New definition proposed:

A skipper must own or have access to a boat meeting USCG standards capable of taking members on overnight OR day sails. Her/she keeps their yacht in good and safe condition, can handle their yacht in most conditions encountered in LIS, and knows when to seek safe harbor. A SUS skipper demonstrates good skills and seamanship and is capable and willing to help their crew improve their skills.

Vote to adopt new skipper's definition, all in favor, approved.

-Review of Proposal to Return to Budget Skippers Recommended Budget.

In the past, the Skipper's had a budget and would request additional funds if necessary.

Close to \$1000 in the past. Peter recommends two or three sail drive events, \$500 total.

Skipper's gifts – criteria for gifts, and Skipper's chosen by Commodore. Gifts were given to Skipper's who participated the most in on water events.

Skipper dues elimination - 7 skippers will meet the criteria – they brought 10 members. Next year should be 15 members.

\$ 500.00 - 2 or three sail drive events.

\$1,000.00 - Skippers gifts or recognition

\$1,000.00 - Skippers dues elimination based on 15 SUS members sailing

\$ 50.00 - Miscellaneous expenses

Total \$2,550.00

Vote to approve Peter's proposed Skipper's Budget, all in favor, approved.

Alison wanted to know who is sailing with Skipper's and is participating. Discussion of what members are counted. Must be different members to qualify for the free membership

- Request for Commodore & Vice Commodore directly to the members for on water activities, because some members have been unaware about on water activities. It should be direct communication as it was in the past to simplify. It should be in some sort of Template for consistency.

Emails need to be coordinated so they are not duplicated with Ronnie's.

Effective immediately. Over the winter we can work on a Template.

Vote to approve direct communication after coordinated with Ronnie, all in favor, approved.

Calendar of Events was blown this year. Events were posted and then canceled. The calendar went overboard to compensate for the Covid years.

Posting of on-water activities should not be done until approved by the Skipper's.

The calendar has to be dynamic. We need to have a yearly calendar and then up-date it on a monthly basis. The up-dated calendar is on the Web site but should also be included with the Masthead.

The way we are going to do this is to pre-confirm on-water events before they are posted.

It is the choice of the Skipper's regarding who they want to take on their boats. They are doing their own thing. Skipper's should be doing things for the club and occasionally taking out new people.

Maybe we could have an award for the Skipper who takes out the most new members.

This year there were two many events on the calendar. Next year it should be limited to no more than two sailing things per month. Peter said two is too much. One sailing, one social

General consensus of members is that they were able to sail and get on boats as they wished.

This year we will have a budget, not 0 based.

Vote on all of Peter's recommendations, all in favor, approved

Vice Commodores

Main job of Vice Commodore is to get Skippers for Sail Aways and coordinate members. It has not been a good response this year, with either Skipper's or members.

New member's mostly want to do day sailing, not overnights. Club is becoming more consumer oriented rather vs. community participant experience.

This winter we should brain storm about how to re-brand the Club to figure it out. It is a problem with most clubs. Discussion of sending out emails excluding certain people, or excluding certain Skipper's.

People should be a part of the Club, and participate, but it's up to individuals to make an effort.

Focus on sailing this summer did not give new member's opportunities to meet other members. We should have a new member's social event.

Every time we have a social event, we should have a Welcome and introduce the new members. Janet speaks to each new member and has had a very good response. Should have a goal of getting new members on boats within a month of joining.

VI Membership

94 members total, two in the last week. Membership fee is reduced by 50% starting September 1st.

Stripe and membership agreement needs to be up-dated.

Lisa is leaving doing the data base. Moving forward we need to determine who is going to do it. The data base will be very simple. Ida said we would recruit an SUS admin person who would do it. We will discuss committee positions. **Data base and Lisa responsibilities needs to be addressed.**

VI Director Reports

Social

Ronnie had 39 people signed up. Average age of people coming is 70. No younger members signed up. The younger people go to the bar events. Could also be the time of 4-8pm on Sunday, which is not ideal for working people. There is also racing and the Oyster Festival competing with the event.

Bob proposes a band to attract young people.

End of season party is not planned yet. Ronnie stated it was on October 8th, (but on the calendar is Oct 9th). Last year everyone brought an hors d'oeuvre or dessert. There is ziti left over from the Klondike.

It is not the responsibility of the board to advertise, send flyers, or collect money for non-club events, but we will support them. Some members paid on the SUS web site. That will no longer be done.

Holiday Party – discussion of Giovanni’s vs. renting a room at another venue or having a cocktail party. A yacht club would be another possible venue. Fairweather would be a possible location or the room at Longshore. Thursday would be better than a weekend. Bob will check Longshore. Peter will check Fairweather and Ponus.

Nominating Committee

Meeting is coming up next week. There were no meetings to date. One member Janis Stanhope resigned. Positions to be filled are Treasurer and Membership, we have a President. Committees are not part of the Nominating Committee. Ronnie proposed sending out an email to say we are looking for the Treasurer and Membership director. Bob is to keep the board informed.

Alison proposed if we cannot get anyone who is qualified, could we investigate a bookkeeper to balance the books and do a budget. We would still have a Treasurer.

Marie said she would run a Membership Parties, Social person to coordinate where to have them. Gene would help Marie.

Vote to investigate getting a bookkeeper, all in favor, approved.

b. Masthead

Sailing events need to be confirmed before being posted in the Masthead. Ida will confirm with Peter & Janet. Times of events also need to be confirmed.

c. Programs

d. Special Events

Bob proposed having a band once or twice a year. Saints was \$1200 for a special deal, typically bands would run \$2500. Bob volunteered to investigate The Saints. He will contact Terry for info.

VII Unfinished Business

IX New Business

Meeting adjourned.